

Press release

Skiold gets orders for millions from Australian pig producers

The organisation Danish Manufacturers of Agricultural Machinery finds it very encouraging that Danish agricultural technology is exported to Australia

Feed mills for pig farms in Australia have become a great exporting success for SKIOLD A/S, Sæby, which is among the largest manufacturers of agricultural machinery in Northern Europe.

Recently, SKIOLD has received orders for feed production plants for three very large farms; the largest one of them with 17,000 sows. One of them is located in Queensland, and the other two in the southern part of Australia.

The feed mills enable the pig producers to produce their feed at home on the farm.

- We have experienced tremendous growth on the Australian market after having made a set-up with our own dealers in the area. In addition to the very large plants, we have sold 60 milling plants so far for other animal husbandries in Australia this year alone. We expect that Australia will work as pier head for us in the entire region of South East Asia, says export and project director Jens Vinther Jensen, SKIOLD, who expects the turnover on the Australian market alone to reach 40 million DKK this year.

Managing Director of Danish Manufacturers of Agricultural Machinery Sten Andersen, Dan Egtved A/S, is pleased that one of the member companies has succeeded in entering new markets.

- This is very encouraging news in the present situation. Undoubtedly, a great deal of effort has been put into this exporting success. But it also shows that Danish agricultural technology is in front. The industry exports close to 85% of the production, according to Sten Andersen.

The Australian economy increased by 0.6% during the second quarter of the year, and the country has the largest growth among the industrial economies. As the most recent measure, the government has increased the interest rates in order to dampen inflation.

- A key factor to our success in selling plants for feed production in Australia is definitely that we can offer a complete package, including everything from projecting to running-in of the plant and training of the staff, Jens Vinther Jensen says, and adds:

- When the pig producers can produce the feed themselves, they save the great expenses they have for transportation because of the long distances. Now they can buy grain from neighbouring areas for use with their own grain in the milling

equipment. This allows them to produce feed of a better and more homogeneous quality.

The plants for feed production are projected by SKIOLD. The majority of the equipment is shipped in containers from Denmark. Transportation of the single plants requires between 8 and 15 containers each. Large units such as silos are acquired locally, under guidance from SKIOLD.

The installation of the plants is done by local workers under the management of SKIOLD supervisors, who also trains the local staff in operation and maintenance of the milling plant.

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Photo text:

Feed milling plants for pig farms in Australia have become a great exporting success for SKIOLD A/S. The photo shows one of the Australian clients standing in a minor milling plant.